# CASE STUDY: WORK FROM HOME GIFTS

## SEE HOW WE CAN HELP YOU BUILD YOUR NEXT PROMOTION

A construction industry insurance company was priming to hold their year-end company meeting with insurance partners across many states. Typically, they met in person for a multi-day conference and event but that wasn't going to happen mid-pandemic. As it became a virtual event, they wanted to send something special to each attendee to really embrace "meeting from the comforts of home".

The solution was a custom kitted gift that would include custom items, including a journal, a mug, pens and highlighters, a hoodie and flannel lounge pants (both size-matched to the recipients), a gift card to a meal delivery service, a detailed meeting itinerary packet, and a personalized note card. To top it off, they included a red gift box of trail mix imprinted with the company's logo and a bag of coffee. The initial gifts went to 40 attendees of the event in October. They loved it so much that they followed up with a similar gift set for their yearly board of directors meeting in December.



### CHALLENGE

An insurance company wanted to send a gift for a virtual yearend meeting that embraced "the comforts of home".



#### **SOLUTION**

The company sent Maple Ridge additional items to kit with our gourmet treats and drop ship to 40 attendees.



### **RESULTS**

The packages were so well received that the company placed a similar order for the later meeting of the board of directors.